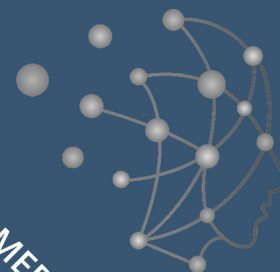


INSIGHTS
INTELLIGENCE
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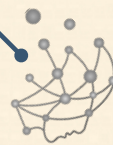
Medical Life Sciences

An Attractive Investment
Opportunity with Potential

YOUR PARTNER IN MEDICAL LIFE SCIENCES



Insights
Intelligence GmbH



OUR ADDRESS

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There are Still Opportunities in Medical Life Sciences for Investors

Our clientele are private investors interested in this industry sector and PE firms looking to revive or catalyze underperforming companies in their portfolio.

- ▶ **Medical Life Sciences** continue to demonstrate strong return potential with some headwinds.
- ▶ For several decades, **Medical Life Sciences** have exhibited a strong track record of high margins, stable demand, growth and high return on investment. They continue to be an outstanding opportunity to generate and consolidate gains – all of this additionally boosted by the global demographic changes and, as a result, growing healthcare expenditures.
- ▶ At the same time, the market faces substantial challenges including regulatory pressure, governmental cost containment measures, product differentiation and competition.

As your partner in Medical Life Sciences we support the development of your portfolio through a strategic evaluation of the product and service positioning together with an understanding of the evolving customer base and market dynamics - bringing you the success you want.



We Lay the Foundation for Your Business Success - Together

WE WILL GO ALL THE WAY WITH YOU

- ▶ Identifying targets with outstanding growth prospects
- ▶ Depicting M&A- and divestment opportunities that are accretive
- ▶ Identifying and assessing internal and external risk factors
- ▶ Clear analyzes and actionable recommendations to optimize your enterprise's success
- ▶ Discovery and thinking through strategic IP opportunities
- ▶ Gaining an overall perspective and understanding the business environment

We enable you to fully explore your investment options.



We Support and Assist You in Shaping Your Future

WE OFFER

- ▶ 20+ years of experience in Medical Life Sciences
- ▶ Comprehensive expertise in M&As and divestments of business units
- ▶ Transactions in the seven and eight digit regime (21)
- ▶ A broad, international network

HOW WE WORK

- ▶ Solutions- and target-oriented
- ▶ In open communication and transparency
- ▶ In close coordination with our clients

OUR VALUES ARE

- ▶ Long-term, trusting business relationships
- ▶ Your success as benchmark for our work

We open up new perspectives and plan your business success with innovative concepts.

We are Here for You

YOUR PERSONAL IMPRESSION IS IMPORTANT TO US!

- ▶ So you can get a concrete view of the added value of our services for your transaction
- ▶ To jointly discuss areas of cooperation
- ▶ So you can be sure we are the right partner for you

WE LOOK FORWARD TO YOUR VISIT

- ▶ Dr. Hubert Baltes
Managing Director Insights Intelligence GmbH
- ☎ Tel.: +49 40 68915480

Insights Intelligence GmbH
Your Partner in Medical Life Sciences.

YOUR PARTNER IN MEDICAL LIFE SCIENCES



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We Help You Achieve Your Strategic Goals in a Highly Competitive Market

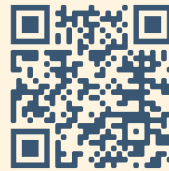
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OUR SERVICES

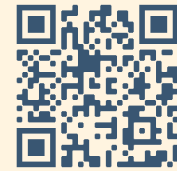
- ▶ Innovation Management
- ▶ Business-critical Intelligence
- ▶ Consulting
- ▶ Interim Management
- ▶ General Representation

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